



ETS-LINDGREN – YOUR TRUSTED PARTNER

At ETS-Lindgren, we understand the care and thought our customers put into every purchase of our products and services. We appreciate that your purchase is a considerable investment. You can be confident in a high return on your investment when you partner with ETS-Lindgren to meet your test and measurement requirements. Why?

CONSIDER OUR STRENGTH IN NUMBERS:

- 50,000+ installations worldwide.
- 700+ employees worldwide.
- 80+ patents issued in shielding, absorber, and related technologies.
- More than 500,000 ft² (46,450 m²) of global manufacturing, sales, and service facilities.
- Six ISO 9000:2015 certified manufacturing facilities in three continents: North America, Europe, and Asia.

CONSIDER OUR INDUSTRY FIRSTS:

- First to be designated as a CTIA Authorized Test Lab (CATL).
- First to provide certified Building Information Modeling (BIM) services in-house.
- First to design, manufacture, and install the world's largest RF shielded anechoic chamber.
- First to design and manufacture a pneumatic RF shielded sliding door.
- First to manufacture RF shielded panels and components with global manufacturing capabilities to be closer to our customers.
- First to use an in house NVLAP accredited acoustic test lab to develop and produce acoustic chamber solutions (NVLAP Testing Lab Code 100286-0).
- First NVLAP accredited lab in the US that can test to the aural non-detectability requirements of MIL-STD-1474E.
- First to have complete EMP protected system performance verified by Little Mountain Test Facility, an independent test lab operated by Boeing at Hill Air Force Base in Ogden, Utah – ETS-Lindgren remains the global leader in EMP/HEMP filters.

CONSIDER OUR PEOPLE:

- Our engineers are active technical contributors to many industry standards committees, including CTIA, 3GPP, IEC, CISPR, ANSI, IEEE, and others. We understand how to meet your requirements now – and in the future.
- Our engineering creativity and technical expertise result in novel solutions to the most challenging requirements.
- Our long-term commitment – the majority of ETS-Lindgren's sales, engineering, installation, and management personnel have been with the company for many years, if not multiple decades. We will be there to support you and your company. We appreciate the value gained from this partnership.



Capping off these numerous advantages, your management can be confident of the return on your investment in ETS-Lindgren for two important reasons:

- ETS-Lindgren is vertically integrated and manufactures nearly 90% of a test and measurement project, including the shielding, all components such as filters, antennas, air vents, turntables, and positioners, as well as absorber and software. This capability nearly eliminates reliance on third parties; we can control the schedule and ensure all facets of a project will work together seamlessly.
- ETS-Lindgren has the financial strength to ensure completion of your project as well as future support of our products and services. With the backing of our parent company, ESCO Technologies (NYSE symbol ESE), you can be confident ETS-Lindgren will be a trusted, long-term partner for your test and measurement requirements.

